

MISSION

2017 AUSTRALIAN CONSULTING SERVICES MISSION

Austrade invites you to participate in the 2017 Australian Consulting Services Mission to the Asian Development Bank Business Opportunities Fair and International Aid program in the Philippines and Indonesia.

ABOUT THIS EVENT

The Asian Development Bank (ADB) is hosting the eighth annual Business Opportunities Fair (ADB-BOF) on 22-23 March 2017 at their headquarters in Manila. The fair is an educational and networking forum for consultants, contractors, manufacturers and suppliers. Participants will learn about ADB business opportunities and network with industry colleagues to explore potential areas of cooperation and alliances. This is an opportunity for participants to network with other international consultants who are working on global projects.

In support of this ADB initiative, Austrade invites you to participate in an Australian consulting services mission to Manila and Jakarta, one of the largest ADB in-market offices in the ASEAN region. Austrade will organise targeted activities so you can take full advantage of your participation in the mission. In addition to the ADB Fair, the program will include presentations from other multilateral organisations on opportunities for international firms, industry briefings from sector experts and a networking function. Participants will have the option to conduct one-on-one meetings with nominated companies / organisations based in Manila.

WHY YOU SHOULD PARTICIPATE

- Discover opportunities in the ADB and other multilateral organisations and how to access them.
- Gain information on key development assistance initiatives in the Asia-Pacific region directly from key project officers and sector specialists.
- Obtain an inside look at the policies and procedures for the recruitment of consultants.
- Network with key project officers and bank officials at information sessions, networking activities and customised one-on-one appointments.
- Explore areas of cooperation with consulting firms from Australia, Philippines, Indonesia and participants from other countries.
- Receive on-the-ground assistance and advice from Austrade on how to successfully operate in the Philippines and Indonesia.

Important information

Date / Location:

20–21 March 2017
Jakarta, Indonesia

22–24 March 2017
Manila, Philippines

Apply by:

Friday 17 February 2017

Who should attend?

Australian businesses in:

- Agriculture and Natural Resources
- Environment and Climate Change
- Energy
- Education and Health
- Public Management and Finance
- Transport and ICT
- Water and Municipal Infrastructure
- Engineering Consultancy
- Disaster Risk
- Governance.

Apply now at www.austrade.gov.au/ADBFair2017

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DRAFT MISSION PROGRAM

The program has been designed to maximise your visit.

Date	Details
Friday 3 March (to be confirmed)	Australia <ul style="list-style-type: none">• Video Conference (via Austrade offices in Australia)• Preparatory meeting with ADB Constituency Office of Australia
Sunday 19 March	<ul style="list-style-type: none">• Travel to Jakarta
Monday 20 March	Jakarta <ul style="list-style-type: none">• ADB Indonesia Resident Mission session• Other International Aid Agencies session (Australian DFAT, GIZ, USAid, etc.)• Networking dinner
Tuesday 21 March	<ul style="list-style-type: none">• World Bank Indonesia Representative Office session• Travel to Manila
Wednesday 22 March	Manila <ul style="list-style-type: none">• Australian breakfast reception and market briefing• Day 1: ADB-BOF sessions
Thursday 23 March	<ul style="list-style-type: none">• Day 2: ADB-BOF sessions• Networking reception Hosted by the Australian Ambassador to the Philippines and the Executive Director of the ADB Constituency Office of Australia
Friday 24 March	<ul style="list-style-type: none">• Briefings on development consultancy opportunities by multilateral development banks and international aid agencies (World Bank, Australian DFAT, UN, USAID etc.)• Panel Discussion: Consulting Experience of Australian Companies in ADB and World Bank• Optional: One-on-one appointments with ADB headquarters, Philippine government officials, Philippine private sector, etc.• End of mission

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COST OF PARTICIPATION

The total cost per delegate includes direct costs and an Austrade service fee.

Options	Total cost	Direct costs	Austrade service fee
Jakarta Program	A\$700	A\$150 per delegate includes: <ul style="list-style-type: none">• Marketing costs• Networking receptions (lunch and dinner)• Ground transport for shared activities• Administrative costs.	A\$550 (2 hours @ A\$275 per hour) includes: <ul style="list-style-type: none">• Scoping and promotional activities• Mission coordination• Organising briefing sessions• Ground assistance during mission.
Manila BOF and Austrade Program	A\$700	A\$150 per delegate includes: <ul style="list-style-type: none">• Marketing costs• Networking receptions• Ground transport for shared activities• Administrative costs.	A\$550 (2 hours @ A\$275 per hour) includes: <ul style="list-style-type: none">• Scoping and promotional activities• Mission coordination• Organising briefing sessions• Ground assistance during mission.
Manila one-on-one meetings	A\$550	-	A\$550 (2 hours @ A\$275 per hour) includes any one of the following: <ul style="list-style-type: none">• Arranging 3-4 one-on-one appointments with nominated ADB officers, companies or organisations• Arranging meetings with ADB-BOF participants from other countries to explore possible areas of cooperation.

PAYMENT: Full payment is required with payment terms as per the invoice provided upon receipt of the acceptance letter.

Please refer to the event [Terms & Conditions](#) for further detail.

The direct cost and Austrade service fee form part of the total package and you cannot purchase one without the other.

You may also be eligible to claim some of your marketing and promotion costs associated with this mission through the Export Market Development Grant scheme. For more information visit www.austrade.gov.au or call 13 28 78.

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APPLY BEFORE 17 FEBRUARY 2017

In order to provide the highest level of service to delegates, places are strictly limited. Apply online at www.austrade.gov.au/ADBFair2017 to have our country and industry specialists review your application. If your application is successful we will send you an acceptance letter with our standard terms and conditions and an invoice for payment. An Event Participation Kit with all the information you need to prepare for the mission will then be sent to you.

IMPORTANT INFORMATION

If you are considering this mission, Austrade recommends that you consult 'Smartraveller', the Australian Government's travel advisory service, which is available at www.smartraveller.gov.au. Travel advice is updated regularly on this site.

Please note that Austrade will only work with clients that maintain appropriate business ethics, and demonstrate a commitment to legal obligations including anti-bribery laws, both in Australia and overseas markets. Review further information on anti-bribery at <http://www.austrade.gov.au/Australian/Export/Guide-to-exporting/Legal-issues/Bribery-of-foreign-public-officials>.

KEY CONTACTS

To discuss your participation options further, please contact:

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